

# Soul Winning: The Christian's Business

by

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## Chapter Three

### Tried Tools

A neighbor was telling of her good deeds which she was piling up to get to Heaven. Mrs. Kenmore sighed and answered, "You know as well as I do they wont keep you out of the hot place."

That was all Mrs. Kenmore knew to tell her neighbor and it was not enough to point her friend to the Saviour. Mrs. Kenmore did not have her soul winner's tools ready for use. "A workman is known by his tools" is true of both the mechanic and the soul winner. There are three requisites which may be called the tools of the Christian witness.

### Pertinent Belief

Before you can win anyone else to the Lord, you have to know in your heart what you believe - not what your parents believe: not what your church believes: not even What you doubt, but what you believe in your strongest and calmest moments.

This belief may be a scriptural minimum - "**that Christ died for our sins according to the Scriptures: And that he was buried, and that he rose again the third day according to the Scriptures**" (I Corinthians 15 :3, 4). It is to be hoped that you believe the many other things which Scripture teaches; but this is your foundation - knowing that CHRIST is your hope of eternal life, that you are convinced that others, your family, friends and neighbors need Him also, because "**other foundation can no man lay than that is laid, which is Jesus Christ**" (I Corinthians 3: 11).

### Planned Knowledge

In order to win others you must not only know what you believe but how to tell others what you believe.

Your heart knowledge must be backed up by head knowledge. Without this knowledge you may be able, in a moment of fervor, to tell someone what the Lord means to you. If, however, He is to mean as much to someone else, then, you must be able to show from the Bible exactly who He is and what He can do for them. GOD promises to bless His Word - **"So shall my word be that goeth forth out of my mouth: it shall not return unto me void. but it shall accomplish that which I please, and it shall prosper in the thing whereto I sent it"** (Isaiah 55:11).

One way to be able to show others what the Bible has to say about CHRIST is carry a small New Testament with you at all times. Having studied this Bible, you know there are certain verses which set forth the truth of the deity of CHRIST and GOD's plan of salvation. These verses you will want to mark with a red pencil so you can easily and quickly turn to them. So marked they are ready for the interested person to read for himself. This takes the question of his salvation out of the class of your opinion to that of a divine authority.

Another way to lead a soul to CHRIST is by memorizing the necessary Bible verses. You may not always be able to have a Bible to show the other person. You might be in swimming or talking over the telephone. In such a case, you can quote the needed verse or verses.

You can begin today with a system of Scripture memorizing.

You can make your own set of memory cards. At the dime store buy a pack of small white cards. On one side, write the verse to be learned. On the other side, write the reference.

Set yourself a pace of one, two or three verses a week. If you decide on two verses, the first week learn your two verses. The second week review these two and learn two more. The third week review four verses and learn two more. And so on. Keep up a constant stream of review. Review is the secret of successful memory work. When your pack of memory cards reaches thirty, take out the two oldest cards; then add your new ones. Keep your pack at thirty.

Learn verses. You will do well to learn those quoted in this book. Start with Isaiah 55:11. Then add John 3:16; Romans 3:2,3, Romans 10:9, 10, Matthew 10:32 and others.

The references are always the most difficult to learn. They have to be memorized by sheer rote. The best method known is to make it a habit to repeat the reference before and after the verse each time you say it.

You should be able to memorize the verses in odd moments.

If you drive, keep a card on the dashboard and memorize the verse while waiting for the signal to change. If you take the bus, carry the pack in your pocket and memorize it while waiting for the bus. Throughout the day you will find dozens of odd moments when you can be memorizing or reviewing your verses.

Just as you expect to practice with your tools before you use them on a special job, so must you practice your verses. Perhaps you have a friend who is interested in winning others to the Lord. One of you can take the part of the unbeliever and ask questions and the other reply, quoting the verses. This gives you practice in thinking of the verses when you need them and also shows you

the verses you need to memorize.

You can win others to the Lord only as you are "**ready always to give an answer to every man that asketh you a reason of the hope that is in you, with meekness and fear**" (I Peter 3:15).

### **Power of the Holy Spirit**

Knowing what you believe gives your own soul a feeling of security.

Knowing Scriptures gives your heart a feeling of comfort.

Both are requisites of the winning witness. Soulwinning, however is only effective when it is performed in the power of the Holy Spirit. You can have the power of the Holy Spirit in your life because the Lord promised, "**Ye shall receive power, after that the Holy Ghost is come upon you**" (Acts 1:8).

The Holy Spirit indwells each believer, for as the Bible says, "**The Spirit itself beareth witness with our spirit, that we are the children of God**" (Romans 8:16). Even so, each believer does not use to the fullest the power of the Holy Spirit. The amount of the Spirit's operating power in your life depends upon your degree of consecration, as Scripture says, "**I beseech you therefore, brethren, by the mercies of God, that ye present your bodies a living sacrifice, holy, acceptable unto God, which is your reasonable service**" (Romans 12:1).

When you live in daily communion with the Lord, you will find that if you pray, "Lord, lead me to the right person to whom to witness today," He will do it.

Grace prayed that one morning and later, when she waited on the bench for the bus, beside her was a strange young lady. They began talking, and the woman proved to be a new neighbor. With an inner prayer for guidance Grace asked her if she had joined a church in the new neighborhood. The woman said she had not. Grace invited her new friend to attend her church. The woman was interested, and after a visit to Grace's home, began attending her church. Later Grace's witness, backed by persistent prayer, in the power of the Holy Spirit, won the new neighbor to the Lord.

~ end of chapter 3 ~

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